



Walker & Miller Financial Services

**Your invitation to get
qualified**

Mortgage Broker Qualifying Courses



The National Finance Institute



Nationally Recognised
Training

www.brokertraining.com.au



WALKER & MILLER
Financial Services
Mortgage Broker Training

WALKER & MILLER - PRACTICAL SKILLS TRAINING

Walker & Miller has approved RTO status (under Allbeach Investments Pty Ltd). Walker & Miller specialises in high quality specialist training for all prospective entrants into the mortgage industry at their conveniently located Learning Centres, Around Australia.

Walker & Miller provides successful candidates with a nationally recognised qualification under the Australian Qualifications Framework (AQF). Our focus is on providing the practical skills needed by employees and business owners working in and wanting to enter the Mortgage Broking Industry.

THE BENEFITS OF WALKER & MILLER TRAINING

- High quality practical training;
- Walker & Miller's intensive training methods allows qualification completion in less than half the time compared with TAFE and others;
- Train with subject matter experts and industry practitioners (with real life experiences) to give you the edge you need;
- Gain qualifications that lead to membership within the Mortgage and Finance Association of Australia (MFAA) and the Finance Brokers Association of Australia (FBAA)
- You pay no more than your Course Fees. Manuals, and support material is supplied to you by Walker & Miller

RECOGNITION OF PREVIOUS STUDY AND EXPERIENCE

If you have previously completed any industry training and would still like to undertake one of our courses, we can offer a significant discount on training cost while still providing the comprehensive industry knowledge to substantiate you pre-existing qualifications. Alternatively, if you have greater than 2 year experience within the industry and can demonstrate a satisfactory level of competency in all of the required units, we may be able to obtain a Certificate IV for you with out the need for you to undertake one of our courses.

Walker & Miller's recognition process can substantially reduce the study time and cost required to achieve a qualification.



WALKER & MILLER
Financial Services
Mortgage Broker Training

WALKER & MILLER - COURSES OFFERED Mortgage Broking Qualifications

MCQC1	Certificate IV in Financial Services (Finance / Mortgage Broking), Mortgage Consultant Qualifying Certificate. 5 days, Full-Time, Intensive, Face-to-Face Workshop .
Price	\$ 1,295
MCQC0	Introduction into the Mortgage Broking Industry. Course based on Qualifying material. Certificate of Completion (No Certificate IV provided) 5 days, Full-Time, Intensive, Face-to-Face Workshop .
Price	\$ 990
MCQC2	Certificate IV in Financial Services (Finance / Mortgage Broking), Mortgage Consultant Qualifying Certificate. 6 Months to complete, Part-Time, Correspondence Course, Home Study Manual .
Price	\$ 795
MCQC3	Certificate IV in Financial Services (Finance / Mortgage Broking), Mortgage Consultant Qualifying Certificate. 6 Months to complete, Part-Time, Correspondence Course, E-Learning CD Computer Kit .
Price	\$ 695
MCQC5	Certificate IV in Financial Services (Finance / Mortgage Broking), Mortgage Consultant Qualifying Certificate. Contact Walker and Miller for a copy of the Procedure Guidelines, Recognition of Prior Learning .
Price	\$ 475

www.brokertraining.com.au



WALKER & MILLER
Financial Services
Mortgage Broker Training

WALKER & MILLER - COURSE CONTENT

Certificate IV Course Content

Unit 1	Course Overview
Unit 2	Introduction to the Australian Mortgage Industry
Unit 3	Legislation and Regulatory Framework
Unit 4	Lending Institutions and Loan Types
Unit 5	Loan Fundamentals
Unit 6	Lending Fundamentals and Ethics
Unit 7	The Loan from Interview to Settlement
Unit 8	Fee Calculation; Use of Grants and Concessions
Unit 9	Understanding Financial Statements and Corporate Entities
Unit 10	Productivity and Marketing Skills
Unit 11	Assessments
Unit 12	Appendix

Phone : 1300 136 947



WALKER & MILLER
Financial Services
Mortgage Broker Training

MORTGAGE BROKING QUALIFICATIONS

Certificate IV in Financial Services -
Mortgage Consultant Qualifying Certificate

CLASSROOM EXPERIENCE

Walker & Miller provides a high quality classroom learning experience where you will be directed by subject matter experts and industry practitioners, and you will interact with fellow students with a broad range of relevant work and life experiences. The new relationships you create at Walker & Miller during your training course will assist you for many years in your business career.

SET YOUR OWN STUDY PACE

Walker & Miller offer distance learning courses which you can be completed at your convenience. You have 6 months in which to complete the course at your own pace. The course can be completed within a matter of weeks, but we generally recommend one week for each module when studying and undertaking full-time work.

In addition to the comprehensive material which is sent to the student, any question or clarification that is required in relation to the course material may be directed to our dedicated and qualified trainers who guarantee a one-working day turn around on all emailed questions.

COURSE DATES

Walker & Miller runs courses beginning on the last Monday of every month. As a boutique training provider we believe in individual interaction between our trainers and students, subsequently we have a maximum number of 16 students per course. Early enrolments are encouraged as courses are normally fully booked.

Check our web site at: www.brokertraining.com.au.

SECURING YOUR PLACE

Walker & Miller only requires a initial investment of \$295 to secure a place in one of our training courses, with the final instalment payable on the Friday prior to the commencement of your course. All textbooks and materials are included.

Enrol yourself or your team members today.



WALKER & MILLER
Financial Services
Mortgage Broker Training

in association with:



The National Finance Institute

Level 3, 97 Pacific Highway
(PO Box 6478)
North Sydney NSW 2060

Phone : 1300 136 947
www.brokertraining.com.au



National Iy Recognised
Training